

## EdTech & New Work Vertical Lead at Kickstart Innovation - the leading brand in building innovation ecosystems in Europe

We are passionate about collaboration! In the industries of Education, Finance, Food, Health and Smart City, we uniquely bring together Switzerland's most reputable and forward-thinking corporations, banks, cities, foundations and universities with global tech startups. What are we proud of? Since 2016 we enabled 120+ concrete PoCs and over 100 partnerships for joint pilot projects through our annual open innovation platform.

### Opportunity

We are looking for a passionate person to run and develop the EdTech & New Work Vertical. Your focus will be to implement the vision amongst partner and startup communities. An integral part of your role is innovation scoping with partners, startup scouting and selection, and innovation partnership facilitation.

- Run outreach and scale-up scouting activities in global EdTech & New Work Hubs
- Design and facilitate workshops and events with our institutional partners and startups
- Curate a community of high profile content experts and startup advisors
- Moderate and guide strategic innovation partnership activities such as Proof of Concepts (PoC), pilot projects and commercial projects
- Create content and media stories about the impact of the EdTech initiative

### We are either looking for:

- an **experienced vertical lead** with proven program and industry experience. You have a minimum of five years working for a startup, in technology consulting or corporate innovation and an established network in the EdTech industry;

or

- **someone with the motivation and willingness to learn** alongside a dedicated mentor. You have a working knowledge of EdTech and 1-2 years of professional experience working for a startup, in technology consulting or corporate innovation.

### You are also

- a hands-on self-starter willing to take risks
- an empathetic team player with the ability to build connections quickly
- adaptable to different environments whether moderating a boardroom session or generate ideas in a buzzing co-working space
- fluent in English. German and/or French is a strong plus

### Our offer

- The opportunity to shape Switzerland as a home for innovation with a purpose
- To collaborate and work alongside pioneers from Swiss industry, government, academia, foundations and global tech startups
- Be part of a fast-growing and dedicated team that is united around our mission
- Many learning opportunities and the chance to develop your career with Kickstart
- Flexible working location and schedule
- Transparent company pay structure, flat team structure and wider benefit scheme

Please apply [here](#).